

What is it?

WIAA

+WCML

Alpena

Yellow Springs Columbus

N

wal

Frie

Clevela

WOUB (+AM)

WISCONSIN

†WPNE

WILL(+AM)

Urbana

Green Bay

†WHWC

†WHRM

WUBU

Peoria

Colfax

WHLA

escent

E• ford

The NPR Network Initiative is how NPR and Member

stations will work together in new ways

to reach audiences that reflect our communities

and grow support for our shared mission.

WBAA(AM) West Lafayette

WIAN

The Goal of the NPR Network is to, by 2030....

Double the number of people who are members of a local station

6.2 million

3.1 million

Double the total revenue in the public radio system

\$3.2 billion

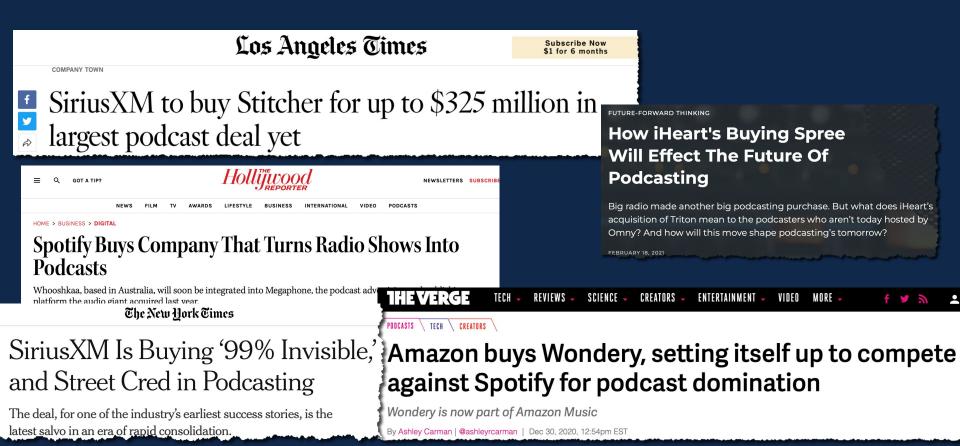
\$1.6 billion

NPR Network Initiative Workstreams

GP Webinar

Digital Audio Exchange	Turning unsold digital sponsorship inventory into revenue	May 24
NPR Network podcasts	Building audience for the network's 900+ podcasts through branding and cross-promotion	TODAY
Growing audience support	Using NPR platforms and data-driven approaches to increase local station members and donor giving levels	June 14
NPR Network brand	Communicating our local-national mission to new audiences and donors	June 21
NPR+ podcast bundle	Driving station membership among NPR digital superfans	June 28
NPR One reimagined	The best place to experience the local-national NPR Network and support its work	
Fee model review	An evaluation of funding for the service NPR provides to its Members, taking these new initiatives into account	

Big tech and commercial radio giants look to dominate



NPR and its Members are moving apart in podcasting

Listeners see no tie between us because we have no common brand in podcasts.

Many NPR Members find building audiences and revenue for their podcasts to be challenging.

As a result, Member stations are not sharing in the benefits of podcasting equally. NHPR Expands Its Podcast Reach with New Exclusive National Distribution Deal with Stitcher

New Hampshire Public Radio | By NHPR Staff Published November 9, 2021 at 8:11 AM EST

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American Public Media Partners With Audacy's Cadence13 In Multiyear Podcast Deal.

Jun 10, 2021 Updated Jun 10, 2021

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NPR and Member stations should form a podcast network



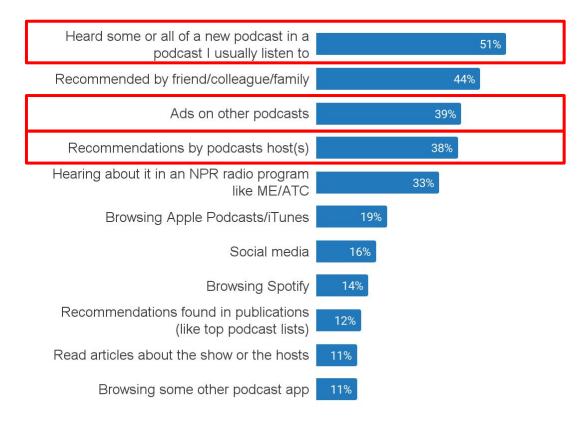
- A **unifying factor** similar to the radio tower for presenting the best of local and national content to the audience
- Provide a concrete example of the breadth and scope of the NPR Network of NPR and Member stations working together
- Potentially the largest podcast network in the world.

NPR Network Podcasts



Samples, recommendations and ads are the top ways listeners hear about podcasts.

Thinking about the last few podcasts you tried, how did you hear about them?





Source: NPR All Podcasts Survey 2021, N = 25,958 NPR podcast listeners

NPR Network Podcasts

Member Station Podcasts that opt in

all NPR Podcasts

Distribute w/NPR

Co-branded partnerships where stations produce & own their content and NPR handles:

- Publishing
- Distribution
- Sponsorship sales

Co-produce w/NPR

- Believed w/Michigan Radio
- No Compromise w/ WAMU, WABE & KCUR
- On Our Watch w/KQED

Let's do more.



Potential Future Podcast Network Features

Analytics Support

Tools and resources to help us better understand our audience.

- Analytics Dashboard
- Collaborative Surveys
- Visibility into learnings from NPR & other stations

Improved Network Publishing

Publishing tool enabling stations to self-publish within the network, enabling easier:

- Monetization
- Simplified/automated cross-promotion
- Analytics

Network Cultivation

- Opportunities to connect and share insights with one another on production, marketing and editorial success, failures and best practices
- In-person gatherings
- Podcast focused trainings

Editorial Features

- Newsletter for listeners
- Coordinated feed-drops in NPR shows
- More local/national podcasts like Consider This (in NPR One)
- You tell us!

Timeline

Summer 2022

NPR to apply NPR Network brand to all of its podcasts along with pilot group of participating station podcasts

Fall 2022

- NPR Network brand roll-out and marketing campaign
- On-board more participating podcasts and begin podcast cross-promotion

Next Steps

- Let us know you are interested!
 <u>dmccoy@npr.org</u> <u>eregister@npr.org</u>
- Take the NPR Network survey!

(You'll get a link after this webinar.)

Year End 2022 • Goal to have launched six local pods distributed by NPR.

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