Millions of GPB Fans

in Atlanta and Georgia





For over 60 years, GPB has delivered trusted and inspiring PBS, NPR, and original programs, captivating fans across the street and across the state.

A monthly audience of

314

Monthly Audience is the sum of each GPB platform's audience. Radio listeners: Nielsen National Regional Database, GPB 19-station network, fall 2020-spring 2021, M-Su 6a-12m, A18+

TV viewers: Nielsen, Jan 2021-Jan 2022, M-Su 6a-12m, A18+

Website Visitors, GPB Sports App Users: Google Analytics, Feb 2021-Jan 2022

Newsletter subscribers: Mailchimp, Sep 2022 Audio Streamers: StreamGuys, Feb 2021-Jan 2022

Addition Streamers: Streaminguys, Feb 2021-341 2022 Video Streamers: Livestream Analytics, Feb 2021-Jan 2022 Podcast Downloaders: GPB Data Analytics, Jan-Dec 2021

Magazine: GPB Donors











3 out of 4 listeners say

## TRUST

is the main reason they listen to public radio



Sources: Public Radio - Jacobs Media, Public Radio Tech Survey 2021. PBS - Marketing & Research Resources, Inc. (M&RR), Jan 2022



**Viewers name PBS** 

## MOST TRUSTED

institution, 19 years running

## SPONSORSHIP HELPS BRANDS BUILD TRUST

### **GPB Radio**

19 NPR STATIONS STATEWIDE 586,000 MONTHLY UNIQUE LISTENERS 1

#### **GPB RADIO DELIVERS A BROAD AND VITAL MIX**

- News, information, and entertainment from NPR
- Global, national, and local stories
- Content ranges from breaking news to current issues to pop culture
- Classical music

#### **LOCAL INDEPENDENT JOURNALISM**

- Award-winning GPB News team
- Political Rewind with Bill Nigut breaks down the dynamic and complex political issues, in respectful and civil conversations with decision makers

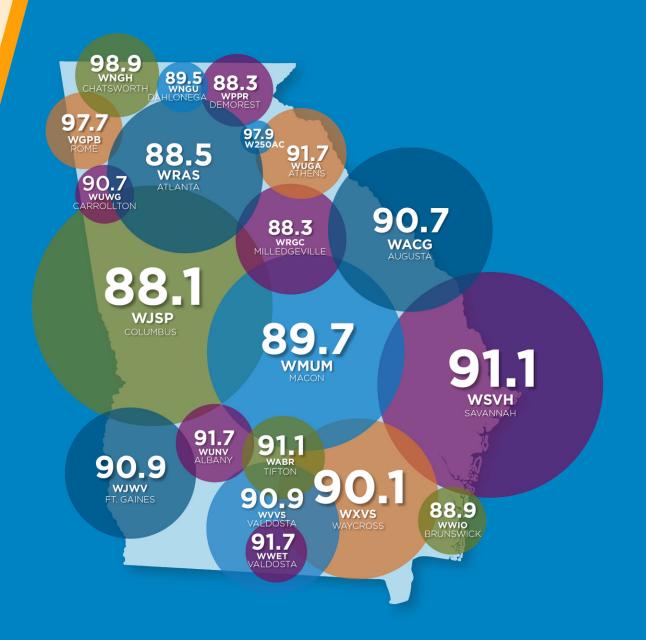
1-Nielsen National Regional Database, GPB 19-station network, fall 2020-spring 2021, M-Su 6a-12m, A18+ 2-Nielsen PPM, Atlanta Metro, Aug 2021-Aug 2022, M-Su 6a-7p, A18+



NPR station WABE 90.1 News<sup>2</sup>

## TOTAL RADIO COVERAGE 19 Station Network

Albany / Pelham 91.7 FM, WUNV Athens 91.7 FM & 97.9 FM, WUGA Atlanta 88.5 FM, WRAS Augusta 90.7 FM, WACG Brunswick / St. Marys 88.9 FM, WWIO Carrollton 90.7 FM, WUWG Chatsworth / Dalton 98.9 FM, WNGH Columbus / Warm Springs 88.1 FM, WJSP Dahlonega 89.5 FM, WNGU **Demorest / Hartwell** 88.3 FM, WPPR Folkston 91.3 FM, WATY Ft. Gaines / Bainbridge 90.9 FM, WJWV Macon 89.7 FM, WMUM Milledgeville 88.3 FM, WRGC Rome 97.7 FM, WGPB Savannah 91.1 FM, WSVH Tifton 91.1 FM, WABR Valdosta 90.9 FM, WVVS; 91.7 FM, WWET Waycross 90.1 FM, WXVS



### **GPB TV**

## 9 PBS® STATIONS STATEWIDE 1.2M MONTHLY UNIQUE VIEWERS

#### LARGEST STAGE

Visual and performing arts, from the contemporary to the classics

#### LARGEST CLASSROOM

Mental flex for Georgians of all ages

 81% of Americans named PBS KIDS the most educational media brand

#### WINDOW TO THE WORLD

Georgians discover new people, animals, places, and perspectives

 PBS is the most trusted news source for news and public affairs programs

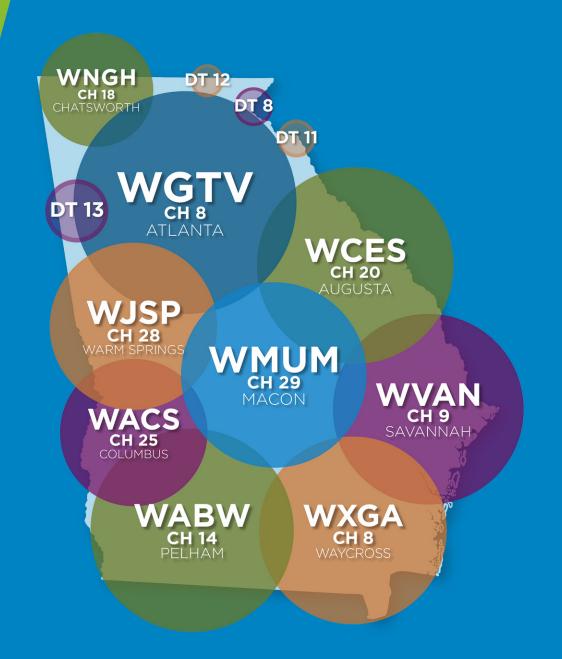


## STATION OF EXCELLENCE

by the Southeast chapter of the National Academy of Television Arts & Sciences

## TOTAL TV COVERAGE 9 Station Network

Atlanta / Athens WGTV
Augusta WCES
Chatsworth WNGH
Columbus WACS
Macon WMUM
Pelham WABW
Savannah WVAN
Warm Springs WJSP
Waycross WXGA



# **Engage Your Audience Targets With PBS Program Genres**

Arts & Culture
Drama
News & Public Affairs
Science & Nature
History
How-to
GPB Kids

Source: 2021 Harris Poll EquiTrend Study; Measuring brand health over time, the EquiTrend Brand Equity Index is comprised of three factors — Familiarity, Quality and Purchase Consideration — that result in a brand equity rating for each brand.

Photo Credits: AUTUMNWATCH NEW ENGLAND Sam at cranberry bog courtesy of PBS/BBC; Yamiche Alcindor, moderator of Washington Week, courtesy of Scott Suchman; GREAT PERFORMANCES Josh Groban and Denée Benton courtesy of Thomas Falcone; Tutankhamun Allies & Enemies Tutankhamun Mask courtesy of Soura Films; MAGPIE MURDERS Susan Ryeland and Atticus Lesley Pünd courtesy of (C) Eleventh Hour Films Photographer, Nick Wall



— PBS —
TV NETWORK
BRAND OF THE YEAR
Harris Poll EquiTrend 2021



### **GPB KIDS**

## PREPARING CHILDREN FOR SUCCESS IN SCHOOL AND IN LIFE

Always a valuable educational resource, PBS KIDS helps kids, parents, and educators make progress, wherever the classroom is.

GPB KIDS provides educational media around the clock

- 60 hours per week of kids programming
- 24/7 on live stream and the GPB PBS KIDS channel

**GPB Education** provides teachers and students free access to 250,000 digital-learning resources across all subject areas, including the GPB-produced Georgia Studies Digital Collection, which tells the story of Georgia's history, culture, and geography.



— Parents on PBS KIDS —

## 84% HELPS PREPARE CHILDREN

for success in school

## 82% MOST TRUSTED AND SAFE

source for children to watch television and play digital games and mobile apps



Source: Marketing & Research Resources Inc. Jan 2022



## Your Home for High School Sports

- Broadcasting GHSA Championships since 1997 — 25 years
- Exclusive home for Football, Flag Football, Cheerleading, and Basketball State Championships
- Committed to our state, local communities and high school sports programs



## **This Is GPB Sports**

ACADEMIC YEAR PROGRAMMING	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY
Countdown to Kickoff			16 SHOWS							
Recruiting / Football Pregame Show	16 SHOWS									
Football Fridays Regular Season Games		12 SH	ows							
Flag Football Regular Season Games			7 GA	MES						
GHSA Football Playoffs				4 GA	MES					
GHSA Football Championships					8 GAMES					
GHSA Flag Football Championships					3 GAMES					
Tailgate Party Show					5 SHOWS					
Football Postgame Show			16 SHOWS							
National Signing Day Show					1 SHOW		1 SHOW			
GHSA Cheerleading Championships				2 DAYS						
Cheerleading TV Special				1 SHOW						
GHSA Basketball State Championships								16 GAMES		
GPB Sports Podcast	MONTHLY									
GPB Next Magazine	MONTHLY									

## Dedicated to Service — Devoted to Georgia

#### Georgia Outdoors | TV series

Through spectacular photography and narrative storytelling, the series showcases, the state's natural beauty and the interplay between natural forces and human interests.

#### A Fork in the Road | TV series

The accounts of Georgia's farmers, retailers, artisans, chefs, and businesspeople show an honest and realistic picture of how food and agricultural products are grown and made in the Peach State.

#### Your Fantastic Mind | TV series

This show digs deep into transformative, life-changing science, showing how to be healthier and happier, prevent disease, and live longer.

**GPB Original TV Documentaries** like the Georgia Greats and *Hometown Georgia* series celebrate the people and places that characterize Georgia.

#### Georgia Today | Newsletter

To counter the deficit of local journalism, this newsletter provides in-depth coverage of news throughout the state, along with a *Georgia Today Politics* newsletter devoted to political coverage.

**Events** | Virtually and in-person, GPB engages community conversations, ranging from health and safety forums to talks with authors and public media journalists, to film screenings and panels.



## A sampling of DISTINCTIVE, RELEVANT, AND ESSENTIAL CONTENT

that reflects the spirit and diversity of Georgia

## **Thinkers and Doers Spread Your Message**

% MORE LIKELY 1

	GPB Radio	GPB TV
LIFELONG LEARNERS Have a post-graduate degree	146%	20%
AFFLUENT PROFESSIONALS Have a household net worth of \$2M+	35%	15%
CULTURAL ENTHUSIASTS Contribute to an arts / cultural organization	181%	72%
COMMUNITY BOOSTERS  Donate to social causes	78%	51%

Sources: 1-Nielsen, Atlanta Metro, Scarborough R1 2022 Feb 2021-Feb 2022, A18+. 2-MRI-Simmons Doublebase 2021 and 2020 Doublebase GfK MRI, Base: Total U.S. Adults, NPR News Listeners, PBS Viewers, MRI defines an Influential as one who participates in three or more public activities that demonstrate uncommon engagement with their community



MORE LIKELY TO BE

## INFLUENTIAL

#### **BASED ON PUBLIC ENGAGEMENT** AND ADVOCACY FOR CAUSES

- NPR listeners are 259% more likely <sup>2</sup>
- PBS viewers are 46% more likely <sup>2</sup>

#### **BASED ON BUSINESS PURCHASING DECISIONS**

GPB Radio listeners are 32% more likely <sup>1</sup>

## **Stand Out With GPB**

#### **CLUTTER FREE**

Audiences pay attention throughout short sponsorship breaks. Concise, hype-free sponsorship messages win appreciation.

IN A TYPICAL HOUR

2.5
minutes of local sponsor messages air on GPB

VS.

up to
18
minutes of advertising on commercial broadcasting



## Public Media Sponsorship Is Cause Marketing

YOUR SUPPORT OF NONPROFIT GPB SHOWS CORPORATE SOCIAL RESPONSIBILITY.

Your organization will gain a positive response from the public media audience.

#### NPR LISTENERS

74% more positive opinion of sponsors

**72%** prefer to purchase from sponsors

#### **PBS VIEWERS**

61% sponsors messages are different and better than other advertising

58% sponsors have a commitment to quality and excellence



## **Multiplatform Marketing Deepens Connections**

RADIO	586K	Monthly Unique Listeners Statewide <sup>1</sup>	:15 On-air messages			
TELEVISION	1.2M	Monthly Unique Viewers Statewide <sup>2</sup>	:15 or :30 On-air messages			
WEBSITE	705K	Monthly Unique Visitors <sup>3</sup>	Display banners on GPB.org			
NEWSLETTERS	357K	Subscribers <sup>4</sup>	<ul><li>Display banners</li><li>Sponsored content</li><li>25% Newsletter open rate</li></ul>			
24/7 LIVE STREAMING	114K 11K	Monthly Unique Audio Streamers <sup>5</sup> Monthly Unique TV Streamers <sup>6</sup>	<ul> <li>:15 Audio pre-roll messages at the stream beginning</li> <li>Display banner synchronized with the audio</li> </ul>			
PODCASTS	71K	Monthly Unique Downloaders <sup>7</sup>	:15 Audio pre-roll and mid-roll messages			
MAGAZINE	70K	GPB Next Subscribers	Sponsored content, full page and half page color ads			
APPS	Nonthly Unique GPB Sports App Users 8		<ul> <li>Display banners in the GPB Sports app</li> <li>:15 Audio pre-roll messages and synchronized display banner in the mobile listening apps</li> </ul>			

Across platforms, GPB engages a TOTAL MONTHLY AUDIENCE OF

Sources: 1-Nielsen National Regional Database, GPB 19-station network, fall 2020spring 2021, M-Su 6a-12m, A18+ 2-Nielsen, Jan 2021-Jan 2022, M-Su 6a-12m, A18+

- 3-Google Analytics, Feb 2021-Jan 2022
- 4-Mailchimp, Sep 2022
- 5-StreamGuys, Feb 2021-Jan 2022
- 6-Livestream Analytics, Feb 2021-Jan 2022 7-GPB Data Analytics, Jan-Dec 2021
- 8-Google Analytics, Dec 2021-Nov 2022

Monthly Audience is the sum of each platform's audience: broadcast listeners and viewers, streamers, website visitors, podcast downloaders, newsletter subscribers, magazine subscribers, app users.

## **GPB.org Website Banner Ads**

## ASSOCIATE YOUR BUSINESS WITH CREDIBLE CONTENT IN A BRAND SAFE ENVIRONMENT

#### 970x50 EXPANDING AD

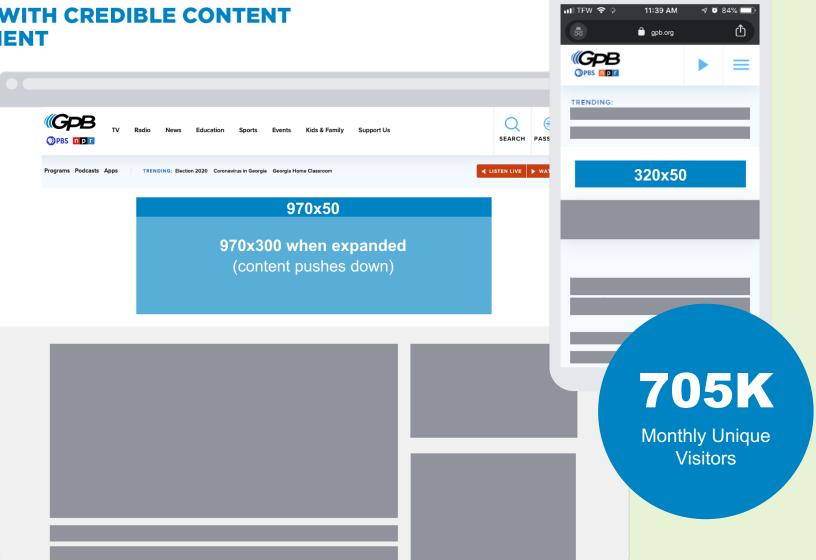
Top center, above the fold, expands to 970x300

## **300x250 AND 728x90 BANNER ADS**

Multiple placements per page

## 320x50 SMARTPHONE BANNER AD

Top center, above the fold



Source: Google Analytics, Feb 2021-Jan 2022

## **GPB.org In-banner Video Ads**

#### IN-BANNER VIDEO ENHANCES EYE-CATCHING CREATIVITY AND INTERACTIVITY

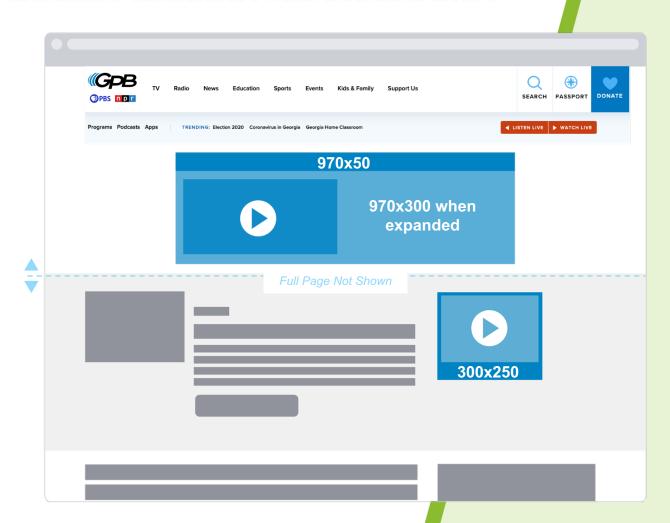
Express your message with video. Both banner options provide space for video and accompanying clickable text / imagery

## 970x50 EXPANDING IN-BANNER VIDEO AD

Top center, above the fold, expands to 970x300

## 300x250 IN-BANNER VIDEO AD

Multiple placements per page



### **Newsletters**

#### **GAIN AFFINITY AMONG CORE FANS**

#### **768x500 BANNER ADS**

What's New Next Week | Sent Fridays

337,000 subscribers, 27% open rate

Highlights the upcoming TV and radio programming, latest GPB podcasts, events, and more.

Georgia Today | Sent Tuesdays and Thursdays

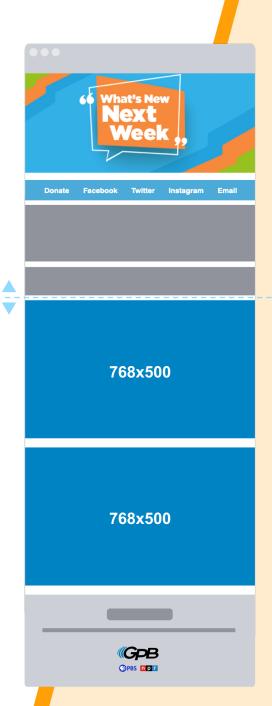
17,000 subscribers, 31% open rate

The latest news and in-depth reporting on the stories impacting Georgia from public policy to public health.

Georgia Today Politics: Featuring Bill Nigut | Sent Wednesdays

3,200 subscribers, 47% open rate

Political reporting and analysis from the Gold Dome to the Golden Isles, featuring political reporter Stephen Fowler and public policy reporter Riley Bunch along with the sharp insights of Bill Nigut and the critically acclaimed *Political Rewind* program. During the legislative session, the GPB *Lawmakers* team reports from the state Capitol.



## **Newsletter Sponsored Content**

#### **PROMOTE YOUR STORY**

What's New Next Week | Sent Fridays

337,000 subscribers, 27% open rate

What's coming up on GPB? Fans of GPB want to know! The newsletter highlights TV and radio programming, the latest GPB podcasts, events, and more.

As the only sponsor for the day, your custom message will be memorable to GPB's very engaged *What's New Next Week* subscribers.

Sponsored content includes:

- Image, 768x432
- Headline
- Story intro
- Link to full story (on sponsor site)
- 100% Share-of-voice per send

The sponsored content location follows GPB program information and articles and precedes the podcast teasers section.

Sponsored content will be clearly labeled by GPB.



## **Website Media Player Streaming**

#### **GAIN PROMINENT RECOGNITION AT THE START OF THE STREAM**

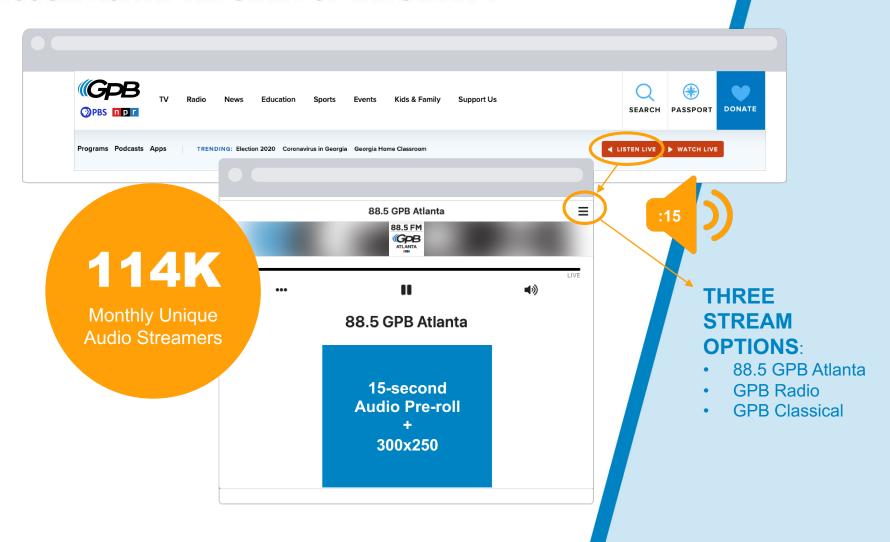
### AUDIO PRE-ROLL

15 seconds

#### **300x250 BANNER AD**

Synchronized with audio

When visitors select the Listen Live button on the website, the GPB media player launches, engaging the listener with a pre-roll audio ad synchronized with a 300x250 banner ad.



Source: StreamGuys, Feb 2021-Jan 2022

## **GPB Podcasts**

#### **IMMERSIVE LISTENING MAKES YOUR MESSAGE MEMORABLE**



### Georgia Today

GPB local *All Things Considered* host Peter Biello highlights GPB News' reports and interviews from across the state. Released weekday afternoons, each 10- to 15-minute episode mixes unexpected stories alongside top news of the day.



#### **Political Rewind**

Veteran Atlanta radio personality Bill Nigut calls the "political game in Georgia more dynamic than ever." In conversation with local, state, and federal decision makers, Nigut breaks down complicated issues.



### Battleground: Ballot Box

Georgia has been the epicenter for the national conversation about who gets to vote and how votes are counted. GPB political reporter Stephen Fowler walks through how voting works in Georgia, highlighting the good, the bad, and the complicated.



#### Salvation South

This weekly segment is an audio cousin to the online magazine of the same name, which is inspired by hope, healing, and civil conversation. Editor Chuck Reece comments on Southern culture and values. Segments also air on GPB Radio.





### 15-SECOND AUDIO PRE-ROLLS AND MID-ROLLS

Host-read messages where available

Host-reads not available for GeorgiaToday



Month after month, *GPB Next* provides opportunities to engage our most loyal fans — donors who receive the magazine as one of their benefits from GPB. They refer to the magazine throughout the month for program schedules, highlights, and events. They enjoy articles about GPB talent, educational initiatives for families, and ways to participate in our community.

## STATEWIDE CIRCULATION — 70,000 DONOR HOUSEHOLDS

Approximately half of the circulation is in Atlanta. The other half is spread throughout Georgia, with higher concentrations in areas of population density, including Savannah, Macon, Columbus, Augusta, Valdosta, and Athens.

## SPREAD YOUR MESSAGE WITH SPONSORED CONTENT, FULL PAGE COLOR ADS, OR BOTH

#### Your advertising investment in GPB Next magazine:

- Reaches a highly engaged and sought-after base of loyal patrons
- Can be instrumental in driving traffic to your website or business
- Demonstrates your commitment to community and culture
- Reinforces your GPB broadcast and digital campaigns

## Leverage the editorial depth of full-page sponsored content articles, a great tool for:

- Product launches
- Highlighting accomplishments of employees
- CEO interviews
- Technology advancements
- A behind-the-scenes taste of how your company does business
- Sharing topical expertise throughout a series of articles







## **Mobile Listening Apps**

A mixture of high-impact audio and banner ads makes apps an effective platform to reinforce on-air messaging. Available on Apple and Android devices, apps include Georgia and Atlanta.

#### **AUDIO PRE-ROLL**

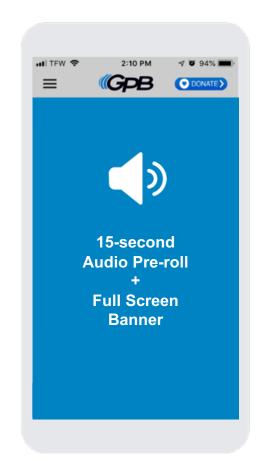
15 seconds

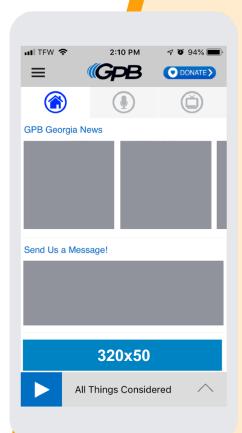
#### **FULL SCREEN BANNER**

Synchronized with audio

#### **BANNER ADS**

Sizes vary by device, including: 320x50, 768x50, 320x480, 640x960, 1536x2048





## **GPB Sports App**

**728x90 BANNER AD** 

**Tablet** 

**300x250 BANNER AD** 

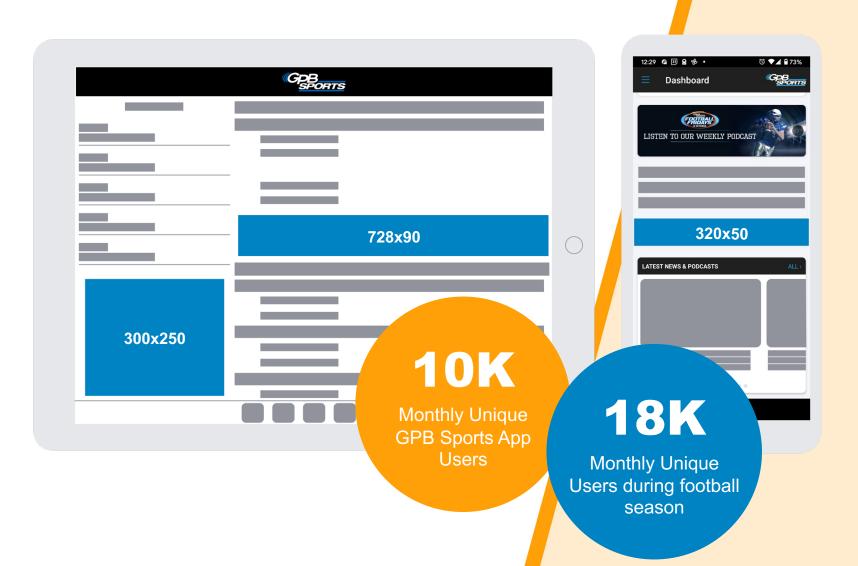
**Tablet** 

**320x100 BANNER AD** 

Tablet and Smartphone

**320x50 BANNER AD** 

Tablet and Smartphone



Source: Google Analytics, Dec 2021-Nov 2022

## **Football Fridays in Georgia Podcast**

Hosts Jon Nelson and Hannah Goodin give the state of Georgia an in-depth look at the latest games and standings plus interviews with players, coaches, and special guests. Georgia is near the top in the country for elite football talent and GPB Sports examines recruiting efforts as well during the podcast.

#### **EPISODES RELEASED:**

- Weekly August-December
- Monthly January-July

Each episode is accompanied by:

- Video version on the GPB YouTube channel
- Blog post on GPB.org/Sports
- Promotion across social media





15-SECOND AUDIO PRE-ROLLS

Host-read messages

#### MISSION

To create, produce and distribute high quality programs and services that educate, inform and entertain our audiences and enrich the quality of their lives.

260 14th Street NW Atlanta, GA 30318 404.685.2400 | 800.222.6006

**WWW.SPONSORGPB.ORG** 





Market Enginuity® manages sponsorship sales for Georgia Public Broadcasting with the mission of linking the stations and corporate supporters in a mutually beneficial partnership that enables each to fulfill its mission.